

### ANNUAL REPORT

of

Name:

SAGE TELECOM

Principal Office:

805 CENTRAL EXPRESSWAY S

**ALLEN, TX 75013** 

For the Year Ended:

**DECEMBER 31, 2004** 

# Alternative Telecommunications Utility -Other Telecommunications Provider

To

### Public Service Commission of Wisconsin

	P.O. Box 7854 Madison, WI 53707-7854
Home Page:	http://psc.wi.gov

This form is required under Wis. Stat. § 196.07. Failure to file the form by the statutory filing date can result in the imposition of a penalty under Wis. Stat. § 196.66. The penalty which can be imposed by this section of the statutes is a forfeiture of not less than \$25 nor more than \$5,000 for each violation. Each day subsequent to the filing date constitutes a separate and distinct violation. The filed form is available to the public and personally identifiable information may be used for purposes other than those related to public utility regulation.

Version: 4.00 2/11/05

#### **RULES FOR REPORTING**

- 1. The annual report due date is April 1 of the following year. (Example: The 2004 report is due April 1, 2005.) If that date falls on a weekend or holiday, the annual report is due the following business day.
- 2. Electronic filing via e-mail is required unless additional provisional confidential treatment is desired. Go to the Public Service Commission of Wisconsin's Web Page at http://psc.wi.gov and click on the appropriate program for Alternative Telecommunications Utility Other Telecommunications Providers (OTH). If additional confidential treatment is desired, see the Commission's Web Page for filing instructions using the Electronic Regulatory Filing (ERF) system.
- 3. Alternative Telecommunications Utility-Other Telecommunications Provider (ATU-Other) entities with no revenues for the report year are required to file an OTH annual report; however, such entities may instead qualify for the Web No Activity in Wisconsin OTH annual report.
- 4. Unless otherwise indicated, the information requested in this report should be taken from the accounts and other records of the utility. A query or response concerning information contained in this report regarding any practice or transaction should not be construed as indicating conformity to pertinent regulations.
- 5. Please follow all instructions and answer each question fully and accurately. Provide additional information as necessary to avoid misunderstandings or misleading responses.
- 6. Wherever information is requested in a "note," please show that information in the space provided, or make reference to the adjacent page or insert where the note may be found. Please also identify each note. Limited footnote capability is included in the annual report software program. Please use it where necessary to fully explain particulars in the annual report.
- 7. Numeric items are limited to digits (0-9). Do not type commas when entering numbers. A minus sign "-" should be entered in the software program to indicate negative values. The program will convert the minus sign to parentheses if a hard copy of the annual report is printed. Negative values may not be allowed for certain entries in the annual report due to restrictions contained in the software program.
- 8. Report all dollar amounts to the nearest thousand dollars. (Example: \$130,000 should be reported as \$130.)
- 9. This annual report should be complete in all respects. Unless otherwise authorized, avoid references to returns of former years or to other reports.
- 10. Where part or all of the report is prepared by other than utility personnel, a disclosure is required in the "Individual or firm, if other than utility employee, preparing this report" portion of the Identification and Ownership schedule, which describes the nature and extent of work performed.
- 11. The OTH annual report program incorporates provisional confidentiality capability for selected items.

  These items vary from year to year and are based on the Commission's decision regarding confidential items in the annual report.
  - If additional provisional confidential treatment is desired, do not file the annual report electronically using the program's e-mail filing capabilities.
- 12. It is not necessary to manually or electronically "sign" the signature page. Do not file a hardcopy annual report printout with the Commission.

#### **RULES FOR REPORTING**

### 13. Edit Check, Confidential Listing, Exported Annual Report, and Export Status Files; Filing the Completed Report:

Program edit checks, which are located under the Admin dropdown menu, should be run at the completion of data entry. Each edit problem lists pertinent schedule(s) as well as the nature of the problem (such as "does not equal"). Edit items should be reviewed and corrected; unresolved problems should be footnoted in the report, if necessary. This screen automatically saves the edit checks to an .edt file that may be viewed and edited (for purposes of adding necessary notations) using a word processing package such as WordPad.

The confidential listing, which is located under the Admin dropdown menu, should also be run at the completion of data entry. This will create a .clf file.

Select the annual report to export from the Main-Report Selection window. Click Admin, Export Data to PSC to start the export process. This will create an .mdb file, which will subsequently be encrypted to a file with an .sen extension. An export status file is also created (with a .txt extension). The export status file may also be viewed in a word processing package such as WordPad. If you encounter any export errors, please contact the Commission for assistance.

The .edt, .clf, .sen, and .txt files will be zipped to a file with a .zip extension. An e-mail message will be created, addressed to pscrecs@psc.state.wi.us. The .zip file is automatically attached to the e-mail message. After the e-mail is created, it will automatically be sent to the Commission.

Once received and processed by the Commission, you will receive a response indicating that your annual report has been received and is being processed. You will be notified if there are any problems with the annual report filing.

#### 14. Name Changes:

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If a name change (e.g., the new name, the date of the change, and the affected entities with their respective four-digit Commission identification numbers) is identified in the report, documents from the State of Wisconsin Department of Financial Institutions (DFI) also must be submitted to the Commission:

A domestic corporation should send a copy of the stamped page from its Articles of Amendment as filed with DFI. A foreign corporation should send a copy of their Amended Certificate of Authority as issued by DFI. These documents can be obtained by:

- 1. Calling DFI at (608) 261-7577;
- 2. Contacting DFI on the web at http://wdfi.org; or
- 3. By writing to DFI at P.O. Box 7846, Madison, WI 53707-7846.

A name change is not effective in the Commission's records until a separate notification letter is sent to the Commission including documentation to confirm registration of that change with the State of Wisconsin Department of Financial Institutions.

#### 15. Changes to the Annual Report Subsequent to Filing:

If making revisions to the report subsequent to an electronic filing (i.e., using the program's e-mail capabilities) with the Commission, resubmit the report via e-mail following the procedures set forth above in item number 13. New edit check, confidential listing, exported annual report, and export status files should be created as a result of the revisions.

#### **RULES FOR REPORTING**

Revisions to an annual report previously filed on a manual basis (i.e., using the Commission's ERF system) also require a new complete manual filing.

16. Municipalities authorized by the Commission as competitive local exchange carriers (CLECs) should report only the CLEC-related amounts in the OTH annual report.

### SIGNATURE PAGE

I CHRISTOPHER M. WILLIAM	1S	of
(Person responsible for accou	nts)	
SAGE TELECOM	, ce	ertify that I
(Utility Name)		
am the person responsible for accounts; that I have examined the knowledge, information and belief, it is a correct statement of the period covered by the report in respect to each and every matter	business and affairs of said u	
CHRISTOPHER M. WILLIAMS	03/23/2005	
(Person responsible for accounts)	(Date)	
EXECUTIVE VICE PRESIDENT AND CFO	_	
(Title)		

#### **TABLE OF CONTENTS**

Schedule Name	Page
Cover Page	1
Rules for Reporting	2
Signature Page	3
Table of Contents	. 4
Identification and Ownership	5
Income Statement - Wisconsin Total Operations	7
Total Company Balance Sheet	8
Total Company Balance Sheet - Notes	10
Telecommunications Plant in Service & Accumulated Depreciation & Amortization - Wisconsin	12
Operating Revenues	14
Number of Lifeline and Linkup Customers	16
Year-End Number of Lines	16
Central Office Data - End of Year	19
Assessable Revenues	20
Other Information	21
Schedule And Report Notes	22
Services Offered	24
Communities Served with Basic Local Service	25

**Exact Utility Name:** 

SAGE TELECOM

**Utility Location:** 

805 CENTRAL EXPRESSWAY S

ALLEN, TX 75013

Utility (or Parent/Holding Company) Web Site Address: www.sagetelecom.net

Date utility authorized to provide service in Wisconsin: 02/22/2002

State in which utility was organized: Texas

Organization type: Corporation

**New Utility Name:** 

**Effective Date:** 

Telephone numbers for potential customers to contact company:

Business Customers: (888) 226 - 2121 Residential Customers: (888) 972 - 7243

#### Officer in charge of correspondence concerning this report

Name:

ROBERT W. MCCAUSLAND

Title:

VICE PRESIDENT, REGULATORY AFFAIRS

Firm/Company:

SAGE TELECOM, INC.

Office Address:

805 CENTRAL EXPRESSWAY SOUTH

**ALLEN, TX 75013** 

Fax Number:

(214) 495 - 4795

**Telephone Number:** 

(214) 495 - 4704

Email Address:

rmccausland@sagetelecom.net

#### Individual or firm, if other than utility employee, preparing this report

Name:

KAREN E GILLESPIE

Title:

COMPLIANCE REPORTING CONSULTANT

Firm/Company:

TECHNOLOGIES MANAGEMENT, INC.

Office Address:

210 N. PARK AVENUE

WINTER PARK, FL 32789

Fax Number:

(407) 740 - 5950

**Telephone Number:** 

Date Printed: 03/31/2005 4:58:00 PM

(407) 740 - 8575

Email Address:

kgillespie@tminc.com

#### Name and address of the office where the utility's books are kept

CHRISTOPHER M. WILLIAMS Name:

Title: VICE PRESIDEN, CHIEF FINANCIAL OFFICER

Firm/Company: SAGE TELECOM, INC

805 CENTRAL EXPRESSWAY SOUTH Office Address:

**ALLEN, TX 75013** 

Fax Number:

(214) 495 - 4790

Telephone Number:

(214) 495 - 4700

**Email Address:** 

#### Contact person for regulatory inquiries and complaints

Name: STEPHANIE TIMKO

Title:

DIRECTOR, REGULATORY AFFAIRS

Firm/Company:

SAGE TELECOM, INC.

Office Address:

805 CENTRAL EXPRESSWAY SOUTH

ALLEN, TX 75013

Fax Number:

(214) 495 - 4795

**Telephone Number:** 

(214) 547 - 7135

**Email Address:** 

stimko@sagetelecom.net

#### Primary Utility Contact (located at utility address)

Name:

ANDREW KARL

Title:

REGULATORY COMPLIANCE ANALYST

Firm/Company:

SAGE TELECOM, INC.

Office Address:

805 CENTRAL EXPRESSWAY SOUTH

ALLEN, TX 75013

Fax Number:

(215) 495 - 4795

**Telephone Number:** 

(215) 495 - 4878

**Email Address:** 

akarl@sagetelecom.net

List names, addresses, and percent ownership interest held by persons owning 5 percent or more of outstanding voting securities or membership interests. If any stock (or interest) is held by a nominee, give known particulars as to the beneficial owner (See Wis. Stat. § 196.795(1)(c), for definition of beneficial owner).

Name:

Address:

CONFIDENTIAL

Percent Interest Held:

**Beneficial Owner:** 

List names, addresses, and percent ownership interest held by persons owning 5 percent or more of outstanding voting securities or membership interests. If any stock (or interest) is held by a nominee, give known particulars as to the beneficial owner (See Wis. Stat. § 196.795(1)(c), for definition of beneficial owner).

Name: Address: Percent Interest Held: CONFIDENTIAL Beneficial Owner: Name: Address: CONFIDENTIAL Percent Interest Held: **Beneficial Owner:** Name: Address: Percent Interest Held: CONFIDENTIAL **Beneficial Owner:** Name: Address: CONFIDENTIAL Percent Interest Held: **Beneficial Owner:** Name: Address:

Percent Interest Held: Beneficial Owner: CONFIDENTIAL

List companies owned, controlled, or operated and form and extent of such ownership, control or operation.

Company Name:
Form of Interest:
Extent of Interest:
Form of Interest:
Extent of Interest:
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#### **INCOME STATEMENT - WISCONSIN TOTAL OPERATIONS**

Particulars (a)	Wisconsin Total % This Year (b)	This Year (000's) (c)	
Operating Revenues	100.00 %	CONF	1
OPERATING EXPENSES			
Access and Billing Expenses	0 %	CONF	2
Local Interconnection	0 %	CONF	3
Other Charges Imposed by Another Carrier	0 %	CONF	4
Communication System Operations	0 %	CONF	5
Depreciation and Amortization	0 %	CONF	6
Other	0 %	CONF	7
Total Operating Expenses	0 %	CONF	8
Net Operating Income	0 %	CONF	9
Total Nonoperating Income	0 %	CONF	10
Net Income	0 %	CONF	11

Income Statement - Wisconsin Total Operations Note:

Please state the bases upon which the Wisconsin total factors were developed and provide supporting calculations.

#### **TOTAL COMPANY BALANCE SHEET**

Particulars (a)	BalanceEOY (000's)(b)	
ASSETS	(000 3)(b)	wante of the same
TOTAL CURRENT ASSETS	CONF	1
TOTAL NONCURRENT ASSETS	CONF	2
TOTAL PLANT	CONF	3
TOTAL ASSETS AND OTHER DEBITS	CONF	
	And the second of the second o	and the second s
LIABILITIES AND CAPITAL		
TOTAL CURRENT LIABILITIES	CONF	4
TOTAL LONG-TERM DEBT	CONF	5
TOTAL OTHER LIABILITIES AND DEFERRED CREDITS	CONF	6
STOCKHOLDERS' EQUITY		
Retained Earnings	CONF	7
Other Stockholders' Equity	CONF	8
TOTAL STOCKHOLDERS' EQUITY	CONF	
TOTAL LIABILITIES AND OTHER CREDITS	CONF	

#### **TOTAL COMPANY BALANCE SHEET - NOTES**

Other information concerning the total company balance sheet.

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#### TELECOMMUNICATIONS PLANT IN SERVICE & ACCUMULATED DEPRECIATION & **AMORTIZATION - WISCONSIN**

Plant Function (a)	Additions This Year (000's)(b)	Plant In Service EOY (000's)(c)	Acc. Depr. & Amortization EOY (000's)(d)	Net Plant In Service EOY (000's)(e)	_
TOTAL GENERAL SUPPORT	CONF	CONF	CONF	CONF	1
TOTAL CENTRAL OFFICE	CONF	CONF	CONF	CONF	2
TOTAL INFORMATION ORIG./TERM.	CONF	CONF	CONF	CONF	3
TOTAL CABLE WIRE FACILITIES	CONF	CONF	CONF	CONF	_ 4
TOTAL AMORTIZABLE	CONF	CONF	CONF	CONF	5
TOTAL PLANT IN SERVICE	CONF	CONF	CONF	CONF	

#### **OPERATING REVENUES**

Particulars (a)	Wisconsin- Based Intrastate (000's)(b)	Wisconsin- Based Interstate (000's)(c)
LOCAL NETWORK SERVICES REVENUES		
End User Retail	CONF	CONF 1
Private Line & Special Access	CONF	CONF 2
Resale of Local Service	CONF	CONF 3
CONF	CONF	CONF 4
NETWORK INTERSTATE ACCESS SERVICE REVENUES		
End User Line Charge		CONF 5
Switched		CONF 6
Special		CONF 7
NETWORK INTRASTATE ACCESS SERVICE REVENUES		
Switched	CONF	8
Special	CONF	9
CONF	CONF	10
LONG DISTANCE NETWORK SERVICES MESSAGE REVENUES		
CONF	CONF	CONF 11
MISCELLANEOUS REVENUES		
Reciprocal Compensation	CONF	CONF 12
Other Interconnection	CONF	CONF 13
Unbundled Network Elements (UNEs) and UNE Platform (UNE-P)	CONF	CONF 14
Video Distance Learning	CONF	CONF 15
Directory	CONF	CONF 16
CONF	CONF	CONF 17
NONREGULATED REVENUES		
CONF	CONF	CONF 18
GROSS OPERATING REVENUES	CONF	CONF
UNCOLLECTIBLE REVENUES		
CONF	CONF	CONF 19
TOTAL UNCOLLECTIBLE REVENUES	CONF	CONF
TOTAL OPERATING REVENUES	CONF	CONF

### **OPERATING REVENUES (cont.)**

Particulars (d)	Wisconsin- Based Total (000's)(e)	Total Company (000's)(f)
LOCAL NETWORK SERVICES REVENUES		
End User Retail	CONF	CONF 1
Private Line & Special Access	CONF	CONF 2
Resale of Local Service	CONF	CONF 3
CONF	CONF	CONF 4
NETWORK INTERSTATE ACCESS SERVICE REVENUES		
End User Line Charge	CONF	CONF 5
Switched	CONF	CONF 6
Special	CONF	CONF 7
NETWORK INTRASTATE ACCESS SERVICE REVENUES		
Switched	CONF	CONF 8
Special	CONF	CONF 9
CONF	CONF	CONF 10
LONG DISTANCE NETWORK SERVICES MESSAGE REVENUESCONF	CONF	CONF 11
MISCELLANEOUS REVENUES		
Reciprocal Compensation	CONF	CONF 12
Other Interconnection	CONF	CONF 13
Unbundled Network Elements (UNEs) and UNE Platform (UNE-P)	CONF	CONF 14
Video Distance Learning	CONF	CONF <b>15</b>
Directory	CONF	CONF 16
CONF	CONF	CONF 17
NONREGULATED REVENUES		
CONF	CONF	CONF 18
GROSS OPERATING REVENUES	CONF	CONF
UNCOLLECTIBLE REVENUES		
CONF	CONF	CONF 19
TOTAL UNCOLLECTIBLE REVENUES	CONF	CONF
TOTAL OPERATING REVENUES	CONF	CONF

#### YEAR-END NUMBER OF LINES

Report voice grade and/or DS0 equivalent lines serving end users.

Local Telecommunications Line Type (a)	Wisconsin-Based Total (Actual No.) (b)	
Residential	CONF	1
Business	CONF	2
 Total		3

## CONFIDENTIAL

#### NUMBER OF LIFELINE AND LINKUP CUSTOMERS

Number of Lifeline and Linkup Customers (a)	Wisconsin (Actual No.)(b)
Number of Lifeline Customers in Wisconsin at December 31, 2004	1
Number of Linkup Customers in Wisconsin Connected During 2004	CONFIDENTIAL. <sup>2</sup>

#### **CENTRAL OFFICE DATA - END OF YEAR**

When an exchange has more than one central office, data must be reported for each central office.

Description Central Off. Central Off. Central Off. (a) (b) (c) (d) (e)

#### NONE

Central Office (Switch) CLLI Code       2         Switch Location       3         Manufacturer of COE       4         Type of Equipment       5         (S)tandalone, (H)ost, (R)emote, (D)igital Loop Carrier       6         Remote Host Rate Center Name       7         Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         ISDN Available?       13         ISDN Lines - In Use (BRI)       16         - In Use (PRI)       16         - In Use (H lines)       11         End User VolP Available?       15         Digital Service Available: DS-1 - In Use       2         DS-3 - In Use       2         QC-3 - In Use       2         Advanced Data Service Available:       2         Packet Switching?       2         Frame Relay?       2         ATM (Asynchronous Trans. Mode)?       2	Rate Center Name	1
Manufacturer of COE       4         Type of Equipment       5         (S)tandalone, (H)ost, (R)emote, (D)igital Loop Carrier       6         Remote Host Rate Center Name       7         Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       12         ISDN Available?       14         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use # lines)       18         End User VolP Available: DS-1 - In Use       20         DS-3 - In Use       20         OC-3 - In Use       22         Advanced Data Service Available:       22         Packet Switching?       24         Frame Relay?       25	Central Office (Switch) CLLI Code	2
Type of Equipment       55         (S)tandalone, (H)ost, (R)emote, (D)igital Loop Carrier       66         Remote Host Rate Center Name       7         Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       13         ISDN Available?       14         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use # lines)       18         End User VoIP Available?       15         Digital Service Available: DS-1 - In Use       22         OC-3 - In Use       22         Advanced Data Service Available:       22         Packet Switching?       24         Frame Relay?       24	Switch Location	, 3
(S)tandalone, (H)ost, (R)emote, (D)igital Loop Carrier       6         Remote Host Rate Center Name       7         Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       13         ISDN Available?       14         ISDN Lines - In Use (BRI)       16         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available:       18         Digital Service Available: DS-1 - In Use       20         DS-3 - In Use       22         Advanced Data Service Available:       23         Packet Switching?       24         Frame Relay?       25	Manufacturer of COE	4
Remote Host Rate Center Name       7         Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         ISDN Available?       13         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available?       18         Digital Service Available: DS-1 - In Use       20         DS-3 - In Use       22         Advanced Data Service Available:       23         Packet Switching?       24         Frame Relay?       25	Type of Equipment	5
Remote Host Switch CLLI Code       8         COE Generic Software Release No.       9         SS7?       10         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       13         ISDN Available?       14         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available?       19         Digital Service Available: DS-1 - In Use       20         DS-3 - In Use       22         Advanced Data Service Available:       22         Packet Switching?       24         Frame Relay?       25	(S)tandalone, (H)ost, (R)emote, (D)igital Loop Carrier	6
COE Generic Software Release No.       587?         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       13         ISDN Available?       14         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available?       19         Digital Service Available: DS-1 - In Use       20         DS-3 - In Use       22         OC-3 - In Use       22         Advanced Data Service Available:       23         Packet Switching?       24         Frame Relay?       25	Remote Host Rate Center Name	7
SS7?       10         9-1-1?       11         Access Lines - In Use       12         Trunks - In Use       13         ISDN Available?       14         ISDN Lines - In Use (BRI)       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available?       15         Digital Service Available: DS-1 - In Use       26         DS-3 - In Use       26         Advanced Data Service Available:       27         Packet Switching?       26         Frame Relay?       28	Remote Host Switch CLLI Code	8
9-1-1?  Access Lines - In Use  Trunks - In Use  ISDN Available?  ISDN Lines - In Use (BRI)  - In Use (PRI)  DSL Service Available?  - In Use (# lines)  End User VoIP Available?  Digital Service Available: DS-1 - In Use  OC-3 - In Use  Advanced Data Service Available:  Packet Switching?  Frame Relay?	COE Generic Software Release No.	9
Access Lines - In Use  Trunks - In Use  ISDN Available?  ISDN Lines - In Use (BRI)  - In Use (PRI)  DSL Service Available?  - In Use (# lines)  End User VoIP Available?  Digital Service Available: DS-1 - In Use  DS-3 - In Use  OC-3 - In Use  Advanced Data Service Available:  Packet Switching?  Frame Relay?	SS7?	10
Trunks - In Use  ISDN Available?  ISDN Lines - In Use (BRI)  - In Use (PRI)  DSL Service Available?  - In Use (# lines)  End User VoIP Available?  Digital Service Available: DS-1 - In Use  DS-3 - In Use  OC-3 - In Use  Advanced Data Service Available:  Packet Switching?  Frame Relay?	9-1-1?	11
ISDN Available?	Access Lines - In Use	
ISDN Available?       15         - In Use (PRI)       16         DSL Service Available?       17         - In Use (# lines)       18         End User VoIP Available?       19         Digital Service Available: DS-1 - In Use       20         DS-3 - In Use       21         OC-3 - In Use       22         Advanced Data Service Available:       23         Packet Switching?       24         Frame Relay?       25	Trunks - In Use	
- In Use (PRI)  DSL Service Available? - In Use (# lines)  End User VoIP Available?  Digital Service Available: DS-1 - In Use  DS-3 - In Use  OC-3 - In Use  Advanced Data Service Available:  Packet Switching?  Frame Relay?	ISDN Available?	
DSL Service Available?	ISDN Lines - In Use (BRI)	
18	- In Use (PRI)	
End User VoIP Available?  Digital Service Available: DS-1 - In Use DS-3 - In Use OC-3 - In Use Advanced Data Service Available: Packet Switching? Frame Relay?	DSL Service Available?	-
Digital Service Available: DS-1 - In Use  DS-3 - In Use  OC-3 - In Use  Advanced Data Service Available:  Packet Switching?  Frame Relay?	- In Use (# lines)	
DS-3 - In Use OC-3 - In Use Advanced Data Service Available: Packet Switching? Frame Relay?	End User VoIP Available?	
OC-3 - In Use  Advanced Data Service Available: Packet Switching? Frame Relay?	Digital Service Available: DS-1 - In Use	
Advanced Data Service Available:  Packet Switching? Frame Relay?	DS-3 - In Use	
Packet Switching? Frame Relay?	OC-3 - In Use	
Frame Relay?	Advanced Data Service Available:	
Traine Nelay:	Packet Switching?	
ATM (Asynchronous Trans. Mode)?	Frame Relay?	
	ATM (Asynchronous Trans. Mode)?	20

#### **CENTRAL OFFICE DATA - END OF YEAR**

When an exchange has more than one central office, data must be reported for each central office.

Description Central Off. Central Off. Central Off. Central Off. (a) (b) (c) (d) (e)

#### NONE

Fiber Transmission Facilities:	27
No. of fiber strands entering C.O.	28
No. of fiber strands working (LIT) in C.O.	29
No. of fiber strands for interoffice use	30
Miles of fiber sheath in wire center	31
Access Tandem Serving this C.O.:	32
- Central Office Name	33
- Central Office CLLI Code	34
Does this C.O. do access tandem switching?	35

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#### **ASSESSABLE REVENUES**

Description (a)	This Year (000's)(b)
Calculation of Assessable Revenues for Remainder and Telephone Relay Assessment Pu	rposes
Gross Operating RevenuesWisconsin (including outbound interstate revenues)	CONF 1
Less: Inbound Interstate Revenues (exclusive of uncollectible service revenues) Included in Line 1 (if any)	CONF 2
Less : Current Year Write-offs of Uncollectible Revenues	CONF 3
Plus: Current Year Collection of Operating Revenues Previously Written Off	CONF <b>4</b>
Less : Nonregulated Operating Revenue (included in Gross Oper. Rev. on Line 1)	CONF 5
Plus: Nonregulated Net Write Off Amount (included on Lines 3 and 4)	CONF 6
Total Assessable Revenues for Remainder and Telephone Relay Assessment Purposes	CONF 7
Assessable Revenues for Universal Service Fund Assessment Purposes	
Wisconsin Gross Intrastate Operating Telecommunications Service Revenue	CONF 8

#### <u>Notes</u>

"Gross Operating Revenues--Wisconsin" are revenues before consideration of uncollectible revenues. These revenues include revenues from inbound interstate 800 and collect calls billed to customers in Wisconsin.

"Outbound interstate revenues" are service operations revenues received from communications originating at points within Wisconsin and terminating at points outside the state.

"Inbound interstate revenues" are service operations revenues received from communications originating at points outside the State of Wisconsin and terminating at points within the state.
(NOT TO BE EXCLUDED HERE ARE INBOUND INTERSTATE 800 AND COLLECT REVENUES BILLED TO CUSTOMERS IN WISCONSIN).

"Gross" means revenue before consideration of uncollectible amounts. Access expenses may not be netted against assessable revenues.

"Intrastate" means telecommunications service originating and terminating within the State of Wisconsin.

Intrastate revenue does not include interstate access revenue.

"Operating" means provision of telecommunications services.

"Telecommunications service revenue" for the purpose of this assessment does not include cable television service, broadcast service, rents, directory revenue, carrier billing and collection revenue, nonregulated customer premises equipment revenue, or other miscellaneous or nonregulated revenue. However, it does include video distance learning revenue and payphone revenue

(the latter which was deregulated in 1997).

#### OTHER INFORMATION

#### Additional or other information concerning this annual report.

All complaints should go to the email address complaint@sagetelecom.net. The contact person for the complaints should be Rita Eliasen Customer Relations Manager. Fax: 214-495-4788 Telephone number: 214-495-4801.

Sage Telecom, Inc. is the entity doing business in Wisconsin. Sage Telecom, Inc. is the 1% General Partner of Sage Telecom of Texas, L.P. Sage Telecom of Nevada, LLC is the 99% Limited Partner of Sage Telecom of Texas, L.P.

#### **SCHEDULE AND REPORT NOTES**

**General Footnote** 

**Schedule Footnotes** 

#### **SERVICES OFFERED**

1	Does the company currently offer basic local telecommunications service (voice grade) in one or more Wisconsin locations to Residential customers?	Yes
2	Does the company currently offer basic local telecommunications service (voice grade) in one or more Wisconsin locations to Business customers?	Yes
3	Does the company currently offer basic local telecommunications service (voice grade) to residential and/or business customers in all of SBC's Wisconsin service territory?	Yes
1	Does the company currently offer basic local telecommunications service (voice grade) to residential and/or business customers in all of Verizon North's Wisconsin service territory?	No
	Does the company currently offer the following services in one or more Wisconsin	locations
5	Company calling cards	Yes
6	Long distance service	Yes
7	Operator services	Yes
3	Dial-up Internet services	No
9	DSL	No
)	Cable modem Internet access	No
1	Wireless Internet	No
2	Voice over Internet protocol (VoIP)	No
3	Dark fiber	No
4	Fiber to the Premise	No
5	Digital TV	No
	-	

No

17 Other

### **Communities Served with Basic Local Service**

County Name (a)	Municipality Name (b)	Municipality Type (c)	
Calumet	APPLETON	City	1
Outagamie	APPLETON	City	2
Winnebago	APPLETON	City	3
Pierce	BAY CITY	Village	4
Dodge	BEAVER DAM	City	5
Rock	BELOIT	City	6
Waukesha	BROOKFIELD	City	7
Waukesha	BROOKFIELD	Town	8
Racine	BURLINGTON	City	9
Walworth	BURLINGTON	City	10
Chippewa	CHIPPEWA FALLS	City	11
Columbia	COLUMBUS	City	12
Dodge	COLUMBUS	City	13
Milwaukee	CUDAHY	City	14
Brown	DE PERE	City	15
Walworth	DELAVAN	City	16
Chippewa	EAU CLAIRE	City	17
Eau Claire	EAU CLAIRE	City	18
Pierce	ELLSWORTH	Village	19
Waukesha	ELM GROVE	Village	20
Rock	EVANSVILLE	City	21
Dane	FITCHBURG	City	22
Fond du Lac	FOND DU LAC	City	23
Jefferson	FORT ATKINSON	City	24
Milwaukee	FRANKLIN	City	25
Kenosha	GENOA CITY	Village	26
Walworth	GENOA CITY	Village	27
Washington	GERMANTOWN	Village	28
Milwaukee	GLENDALE	City	29
Ozaukee	GRAFTON	Village	30
Brown	GREEN BAY	City	31
Milwaukee	GREENDALE	Village	32
Milwaukee	GREENFIELD	City	33
Outagamie	GREENVILLE	Town	34
Milwaukee	HALES CORNERS	Village	35
Dodge	HARTFORD	City	36

#### **Communities Served with Basic Local Service**

County Name (a)	Municipality Name (b)	Municipality Type (c)	
Washington	HARTFORD	City	200 1 (20
Waukesha	HARTLAND	Village	
Dodge	HORICON	City	
Kewaunee	ALGOMA	City	
Saint Croix	HUDSON	City	
Washington	JACKSON	Village	
Rock	JANESVILLE	City	
Jefferson	JEFFERSON	City	
Dodge	JUNEAU	City	<del></del>
Kenosha	KENOSHA	City	
Outagamie	KAUKAUNA	City	
Kewaunee	KEWAUNEE	City	
Outagamie	KIMBERLY	Village	
Walworth	LAKE GENEVA	City	
Outagamie	LITTLE CHUTE	Village	
Dane	MADISON	City	
Manitowoc	MANITOWOC	City	
Dodge	MAYVILLE	City	
Waukesha	MENOMONEE FALLS	Village	
Dunn	MENOMONIE	City	
Waukesha	MERTON	Village	
Milwaukee	MILWAUKEE	City	
Dane	MONONA	City	
Waukesha	MUSKEGO	City	
Winnebago	NEENAH	City	
Outagamie	NEW LONDON	City	
Waupaca	NEW LONDON	City	
Ozaukee	NEWBURG	Village	
Washington	NEWBURG	Village	
Fond du Lac	NORTH FOND DU LAC	Village	
Waukesha	OCONOMOWOC	City	
Portage	PLOVER	Village	
Ozaukee	PORT WASHINGTON	City	
Racine	RACINE	City	
Pierce	RIVER FALLS	City	
Saint Croix	ROBERTS	Village	

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#### **Communities Served with Basic Local Service**

County Name (a)	Municipality Name (b)	Municipality Type (c)	
Saint Croix	RIVER FALLS	City	73
Ozaukee	SAUKVILLE	Village	74
Sheboygan	SHEBOYGAN	City	75
Sheboygan	SHEBOYGAN FALLS	City	76
Portage	STEVENS POINT	City	77
Dane	STOUGHTON	City	78
Door	STURGEON BAY	City	79
Racine	UNION GROVE	Village	80
Dodge	WATERTOWN	City	81
Jefferson	WATERTOWN	City	82
Waukesha	WAUKESHA	City	83
Waupaca	WAUPACA	City	84
Dodge	WAUPUN	City	85
Fond du Lac	WAUPUN	City	86
Milwaukee	WAUWATOSA	City	87
Milwaukee	WEST ALLIS	City	88
Washington	WEST BEND	City	89
Milwaukee	WHITEFISH BAY	Village	90
Jefferson	WHITEWATER	City	91
Walworth	WHITEWATER	City	92
Walworth	WILLIAMS BAY	Village	93
Winnebago	WINNECONNE	Village	94
Brown	WRIGHTSTOWN	Village	95
Outagamie	WRIGHTSTOWN	Village	96
Outagamie	HORTONVILLE	Village	97
Saint Croix	HOULTON	Unincorporated	98
Washington	RICHFIELD	Town	99
Milwaukee	OAK CREEK	City	100
Winnebago	OSHKOSH	City	101
Waukesha	PEWAUKEE	City	102
Milwaukee	SOUTH MILWAUKEE	City	103
Racine	STURTEVANT	Village	104
Brown	SUAMICO	Village	105
Ozaukee	THIENSVILLE	Village	106
Waukesha	VERNON	Town	107